



Annual Report

2022 - 2023



Creating employment opportunities for people with disability for over 60 years.



Trent Bartlett
Chair

A word from the Chair

I am delighted to see the incredible performance highlights of this iconic organisation over the 2022-23 Financial Year.

Good Sammy's vision is to transform workplaces and society by creating employment opportunities for people with disability. It has been wonderful to see the organisation pursue significant growth in its employment choices and pathways over the previous year, in a sustainable and transformative way. The organisation has achieved this under the leadership of a new Chief Executive Officer, Kane Blackman, and his Executive and Leadership Team.

It has been my great privilege to serve as Board Chair since 2016 and as Non-Executive Director since 2011. I would like to thank my fellow Directors and all staff (past and present) for their ongoing work to achieve our vision. As I step down from the Board, I am excited about the future under Ms Fiona Payne as Good Sammy's new Chair, who brings such skills, expertise and passion to the role. I would like to also extend my gratitude to the Uniting Church of WA for their confidence in me and team as a mission-delivering agency.

Sheryl and I have received far more from the Good Sammy family, than we could ever contribute, and for that we are eternally grateful.

Thank you.

A word from the CEO

I feel extremely fortunate to lead the iconic Good Sammy Enterprises, and proud of what our amazing team has delivered for the 2022-23 Financial Year.

Following a significant financial loss in the year in which I joined as Chief Executive Officer, we brought the organisation back to financial sustainability. This was achieved through prudent commercial management and a laser focus on our purpose: to create employment opportunities for people with disability.

During the year, we optimised our existing social enterprises in Retail, Container Recycling, Warehousing and Logistics, and established new social enterprises in Hospitality and Property Care to broaden the job and development pathways available to our team. We also created new training opportunities within our Academy such as Certificate II and III courses, and car/forklift/truck licences, and opened up new Open employment pathways for those pursuing their careers outside of Good Sammy.

Everything we achieved was thanks to a team effort. I extend my sincere thanks to the Good Sammy team for their collective efforts and the Board for their invaluable guidance and support.

Our new five-year strategy focuses strongly on the growth of our social enterprises and innovative pathways to support people with disability achieve their employment goals. Acquisitions during the year of the largest

container recycling facility in Balcatta from the City of Stirling, and charity retail stores from Anglicare WA, were important initial steps towards that growth trajectory.

I am excited about the future, and proud that Good Sammy is growing employment opportunities for people of all abilities, and especially for people with intellectual disability.

Thank you to all of the Good Sammy Team.

Onward and up.



Kane Blackman
Chief Executive Officer



Impact snapshot



361

of people with disability employed. A 32% increase from 2021-22.



52%

of workforce with a disability compared to 43% in 2021-22.



210

people with disability completed a Good Sammy Academy training program.



23

people with disability obtained Open employment.





Financial summary

Total Net Surplus

\$2M

Total Equity
increased by \$2M

This was \$4.3m better than budget, and a \$6.1m turnaround on the 2021-22 result.



**In the 2022-23 year,
Good Sammy had over...**



**1 million
customers**

purchase something at a
Good Sammy store.



**6 million
kilograms**

of textiles and other materials
were diverted from landfill.



**30 million
containers**

recycled through Good Sammy.





**In the 2022-23 year,
Good Sammy launched...**



**4 new
stores**

opened at Ellenbrook, Fremantle,
Morley and Maddington.



**Property Care
social enterprise**

offering gardening services.

goodthanks

**Good Thanks
social enterprise**

our first café initiative located
in Kwinana.